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This Week

VOLUME 27
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The List
 The 100 fastest-growing companies in Los Angeles County. **34**

Interview



Jerry Snyder survived the real estate bust. Now he's having the time of his life in the boom. **43**

Sports

Talk about your hot ticket: UCLA vs. USC Dec. 3. **3**

Trade

New measures designed to limit Chinese imports

Shelling Out

Billionaire grower goes to war with pistachio commission

By HILARY POTKEWITZ
 Staff Reporter

BILLIONAIRE Stewart Resnick is the biggest grower and processor of pistachios in the United States and controls more than 25 percent of the nation's \$700 million industry.

He probably would be quite content with that status — if only it weren't for the California Pistachio Commission. Resnick, through his Paramount Farms unit, has filed

suit to shut down the commission, arguing that the 3.25-cent per pound tax that he must pay toward generic marketing and advertising conflicts with Paramount's own sales efforts.

About 150 growers are on Resnick's side; 200 others support keeping the commission.

In some ways, it's a battle of the smaller pistachio growers and processors who have relied on the commission's advertising efforts for almost 25 years, and the giant

Please see NUTS page 56



Nutty: Stuart Resnick claims his contribution to the pistachio commission helps his competitors.



Celebration: Opponents rejoice.

Defeat of Initiatives Doesn't Bode Well For Business Class

By HOWARD FINE
 Staff Reporter

California voters' resounding defeat of Gov. Arnold Schwarzenegger's slate of ballot initiatives has liberal legislative leaders and their labor union allies feeling emboldened as they try to push their agendas through Sacramento.

FASTEST GROWING PRIVATE COMPANIES

Stepping Up

SMALL businesses, large businesses and not that much in between — that's the pattern among the 100 fastest-growing companies in Los Angeles County. Four companies with revenues exceeding \$1 billion provided the greatest growth of the 100 companies on the Business Journal list. All told, L.A.'s fastest growing companies generated \$25.6 billion in revenues and employ more than 110,000 workers.

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Leaders: Jonathan Carson and Eric Kurtzman head L.A.'s fastest-growing company.

With Boeing's C-17 facing extinction, efforts to design a replacement craft are germinating. **10**

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Bearing Inspection, Inc., a holding of Strategic Industries, a portfolio company of Citigroup Venture Capital Ltd., has been acquired by The Timken Company
 We served as financial advisor to Bearing Inspection, Inc.

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FASTEST GROWING PRIVATE COMPANIES

Rank	Company (Rank in 2004) • name • address	Percentage Growth in Revenue 2002-2004	Revenues (in millions) • 2004 • 2003 • 2005 ¹	Employees • L.A./companywide • 2002 • percent change 2002 to present	Description	Profile • year established • locations (L.A./companywide) • Web site	Top Executive • name • title • phone
51	Line 6 Inc. 29901 Agoura Road Agoura Hills 91301	57.3%	\$58.5 \$37.2 \$33.2	112/220 207 6.3%	manufacturer of digital modeling guitars, amplifiers and effects	1985 1/4 line6.com	Mike Muech ceo, president (818) 575-3900
52	Cyberpower Inc. (56) 4802 Little John St. Baldwin Park 91706	56.8	52.2 33.3 NA	59/same 58 1.7	computer and parts seller	1998 1/same cyberpowersystem.com	Stanley Ho/Eric Cheung president/coo (626) 813-7730
53	J.F. Shea Co. Inc. (83) 655 Brea Canyon Road Walnut 91789	54.4	3,079 1,994 NA	NA/3,000 2,200 36.4	general contractor, homebuilder, heavy construction, property development and management	1958 1/25 jfshea.com	John F. Shea chairman (909) 594-9500
54	Wedbush Inc. 1000 Wilshire Blvd., Suite 830 Los Angeles 90017	54.4	178 114 87	350/825 560 11.6	financial services and investment firm	1980 3/23 wedbushinc.com	Eric Wedbush president (213) 688-8080
55	Travel Store Inc. (71) 11601 Wilshire Blvd. Los Angeles 90025	54.2	185 120 102	196/305 180 59.4	travel management	1975 4/10 travelstoreusa.com	Wido L. Schaefer ceo, president (310) 575-5540
56	NewMark Merrill Cos. (83) 5850 Canoga Ave., Suite 650 Woodland Hills 91367	54.1	15.9 10.3 11.8	22/38 30 26.7	buyer, developer, manager and re-positioning services for shopping centers	1997 2/6 newmarkmerrill.com	Sandy Sigal ceo (818) 710-6100
57	iSWest 29219 Canwood St., Suite 100 Agoura Hills 91301	52.7	5.5 3.6 3.3	20/same 12 96.7	business to business internet service provider	1996 3/same iwest.com	Drew J. Kaplan ceo (818) 735-3000
58	Allen Lund Co. Inc. (93) 4529 Angeles Crest Highway, Suite 300 La Cañada 91011	51.8	206.7 136.3 117.8	59/250 167 49.7	transportation brokerage and logistics	1976 1/28 allenlund.com	D. Allen Lund ceo, president (800) 790-8412
59	Sasco 12900 Alondra Blvd. Cerritos 90703	50.7	508 337 265	800/1,500 1500 0	electrical and systems integration contractors	1967 4/10 sasco.com	Jerry Jordan executive director (562) 926-0900
60	RMCR Corp. 13405 Artesia Blvd. Cerritos 90703	50.2	12.2 8.1 6.8	105/120 95 26.3	residential, commercial and industrial real estate sales, land development, escrow services	1985 8/8 N/A	Grace Hu president (562) 802-5822
61	Redbarn Pet Products (70) 2148 W. 10th St. Long Beach 90803	50	18 12 10	90/100 NA N/A	pet food manufacturer	1994 1/same redbarninc.com	Howard Bloom/Jeff Bekke co-presidents (562) 495-7315
62	Fred Jefferson Memorial Home for Boys 1330 S. Long Beach Blvd. Compton 90221	50	6 4 2	35/55 30 83.3	social services for children	1989 1/2 N/A	Cecilia Jefferson Freeman ceo (310) 763-1660
63	Walters Wholesale Electric Co. 2825 Temple Ave. Signal Hill 90755	48.6	217 146 118.1	120/380 NA N/A	wholesale electrical sales	1953 6/24 walterswholesale.com	Bill Durkee president (562) 988-3100
64	Norstar Office Products Inc. (24) 5363 Jilson St. Commerce 90040	48	58 39.2 NA	602,700 NA N/A	office furniture manufacturer and distributor	1990 1/4 boschair.com	William Huang ceo, president (323) 262-1919
65	Munchkin Inc. 16680 Schoenborn St. North Hills 91343	47.9	50.3 34 32	67/80 37 116.2	developer and manufacturer of consumer products	1991 1/3 munchkin.com	Steven B. Durin ceo, president (818) 893-5000
66	Panda Restaurant Group (66) 1683 Walnut Grove Ave. Rosemead 91770	47.4	610.8 414.3 321.4	2,400/12,000 7,065 69.9	Chinese quick-service restaurants	1973 152/740 pandarg.com	Peggy Cherng co-chairwoman, ceo (626) 799-8888
67	Holthouse Carlin & Van Trigt LLP 1601 Coverfield Blvd., Suite 300 South Santa Monica 90404	47	24.7 16.8 15.8	131/same 73 79.5	tax, accounting, audit and consulting services for closely held businesses and high net worth individuals	1991 4/same hcvtr.com	Philip J. Holthouse managing partner (310) 566-1900
68	Matt Construction Corp. 9814 Norwalk Blvd., Suite 100 Santa Fe Springs 90670	46.6	219.3 149.6 131.6	160/175 170 2.9	commercial general contractor	1991 2/3 mattconstruction.com	Paul Matt ceo (562) 903-2277
69	Structure Homes 20969 Ventura Blvd., Suite 226 Woodland Hills 91364	46	10.4 7.1 7.3	15/same 5 150	custom home builders	1996 1/same structuredevelopment.com	Robert Kleinman principal (818) 598-1330
70	Fresh Fields Foods Inc. (28) 14805 S. San Pedro Ave. Los Angeles 90048	45.8	22.6 15.5 NA	400/795 NA N/A	fresh cut vegetable processor	1994 1/3 fieldfresh.com	Emilio Castaneda president (310) 719-8422
71	Technical Connections Inc. 11400 Olympic Blvd., Suite 700 Los Angeles 90064	45.8	12.1 8.3 6	77/87 85 2.4	retained, contingency and temporary placement specializing in information technology and software development	1984 2/same to-la.com	Heien MacKinnon president (310) 479-8830
72	All-Travel 2001 S. Barrington Ave., Suite 315 Los Angeles 90025	45.5	32 22 17	40/same NA N/A	travel management	1984 3/same all-travel.com	Eric J. Mayanov president (310) 312-3368
73	MJW Investments (72) 1540 Fifth St., Suite 112 Santa Monica 90401	43.9	53.2 36.9 28.4	35/45 60 -25	developer, investor, management and reposition of commercial, industrial and residential properties	1980 1/3 N/A	Mark Weinstein president (310) 395-3430
74	Dynamic Systems Inc. (31) 5261 W. Imperial Highway Los Angeles 90045	43.9	51.8 36 27	28/34 25 36	information technology solutions provider	1991 1/6 dynamicssysteminc.com	Mard Norman ceo, president (310) 337-4400
75	CCS Presentation Systems Inc. 5055 Wilshire Blvd., Suite 305 Los Angeles 90036	43.9	20 13.9 9.6	24/33 18 196.3	audio-visual dealer specializing in projection systems, integrated solutions and professional broadcast applications	1996 1/5 ccsprojects.com	Gina M. Piberi president (323) 954-7754

NA - Not Available
N/A - Not Applicable
WMD - Would Not Disclose
1 Through June 30

¹ Listed as it's A Grind Coffee Houses last year.
² Listed as eTelecare Phase 2 last year.

Note: Due to the right of privately held companies to withhold information, the Business Journal makes no pretense of this being a complete list. The informa-

tion on this list was provided by representatives of the companies themselves and the Business Journal takes their word for sales and employees figures. Companies are ranked by their percentage growth in revenues from 2002 to 2004. (Ties are ranked in order of 2003 revenues.) Revenue figures have been rounded. In order to qualify for the list, a company must be privately held, for-profit, headquartered in Los Angeles County, including Westlake Village and Thousand Oaks, in business as of Jan. 1, 2002 and not be a division or subsidiary of another company. Companies are also required to have at least \$5 million in 2004 revenues. Advertising agencies, law firms and banks were not included on

this list because they do not report revenues in a conventional manner. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, Los Angeles Business Journal, 5700 Wilshire Blvd., Suite 170, Los Angeles 90036. ©2005 Los Angeles Business Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Wright's Reprints, (877) 652-5296.